

NEGOTIATION SKILLS FOR LIFE

ONLINE MASTERCLASS (4 INCONTRI DA 3H CIASCUNO)

DATE

7,14,21,28 novembre 2023

ORARIO

9.00-12.00

DURATA COMPLESSIVA

12 ore

COSTO

560€+iva prima iscrizione

50% di sconto dalla
seconda

DESTINATARI

This is an interesting and valuable skill for everyone to develop and is appropriate for students from intermediate to upper intermediate and advanced.

OBIETTIVI

Explore situations that require negotiations, Explain factors that enhance or hinder negotiations Look at the qualities of a good negotiator, Demonstrate the process of negotiation, Discuss the importance of negotiations in daily life, Identify different cultural approaches to negotiation

ARGOMENTI

1. Process of Negotiation
2. Situations that require Negotiations
3. Importance of Negotiation
4. Factors that enhance Negotiation
5. Factors that hinder Negotiation
6. Qualities of a good negotiator

Docenti <https://it.linkedin.com/company/parlamondo>

 Iscriviti
qui

UFFICIO FORMAZIONE

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