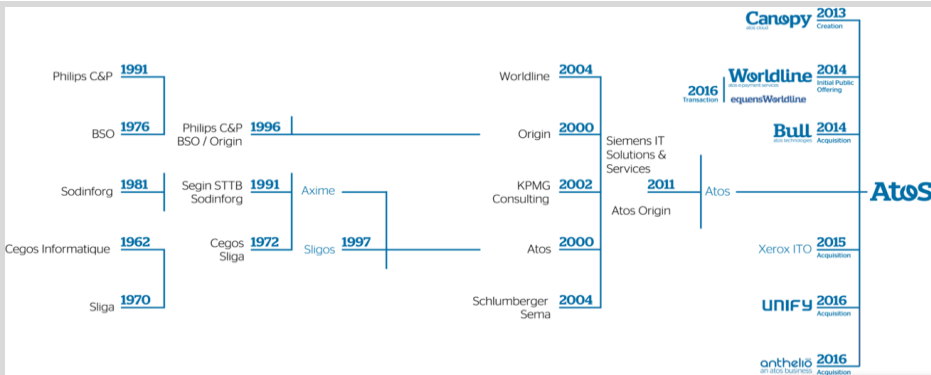


accelerate your digitalization

innovate - customize - inspire

Atos, the global leader in digital transformation



€12 billion annual revenue

100,000 business technologist

72 countries around the world

HISTORY

TODAY

GLOBAL SERVICES

MARKETS & SALES

I&DM
(Managed Services)

BDS
(Big Data & Security)

B&PS
(Consulting & Systems Integration)

Cloud & Enterprise Software



Atos at a glance

Manufacturing by geography and service line



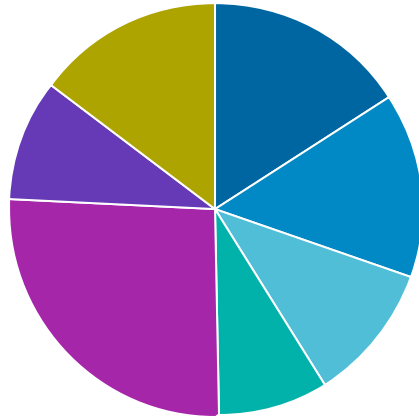
3,4 billion €
(34% of Atos Group revenue for 2016)



estimated **30,000**
people within Atos
involved in
Manufacturing business
> 3000 Data scientist



#1 IT service provider
in the Manufacturing
industry in EMEA and
(>25 active projects)
#5 globally²⁾



- Germany 16,0%
- France 14,4%
- CEE & Italy 10,6%
- Unighted Kingdom & Ireland 8,7%
- North American Operations 26,2%
- Benelux & The Nordics 9,4%
- Worldline 14,7%

56,4%
Managed Services



24,2%
Consulting &
Systems Integration



14,7%
Transactional
& Payment Services



4,7%
Big Data & Security



1) FY 2015 includes CEE (5,3%), APAC (2,3%), IB (1,3%), LATAM (0,9%), IMEA (0,6%) 2) Gartner 2015

Digital Shockwaves

we must cope with them, to use Digital Transformation to our advantage



▶ New business models

Finding new markets and revenue streams

e.g.: *Industrial Data Platforms, Blockchain...*

▶ New ways of working

Collaborating with people, machines & virtual beings

e.g.: *Augmented Reality, DevOps, Chatbots*

▶ Disruptive Technologies

Mastering the disruptive technologies

e.g.: *Cloud & Containerization, Additive Manufacturing (3D Printing), Quantum- ...*

▶ Evolving Challenges

Familiar challenges to be addressed with different perspectives

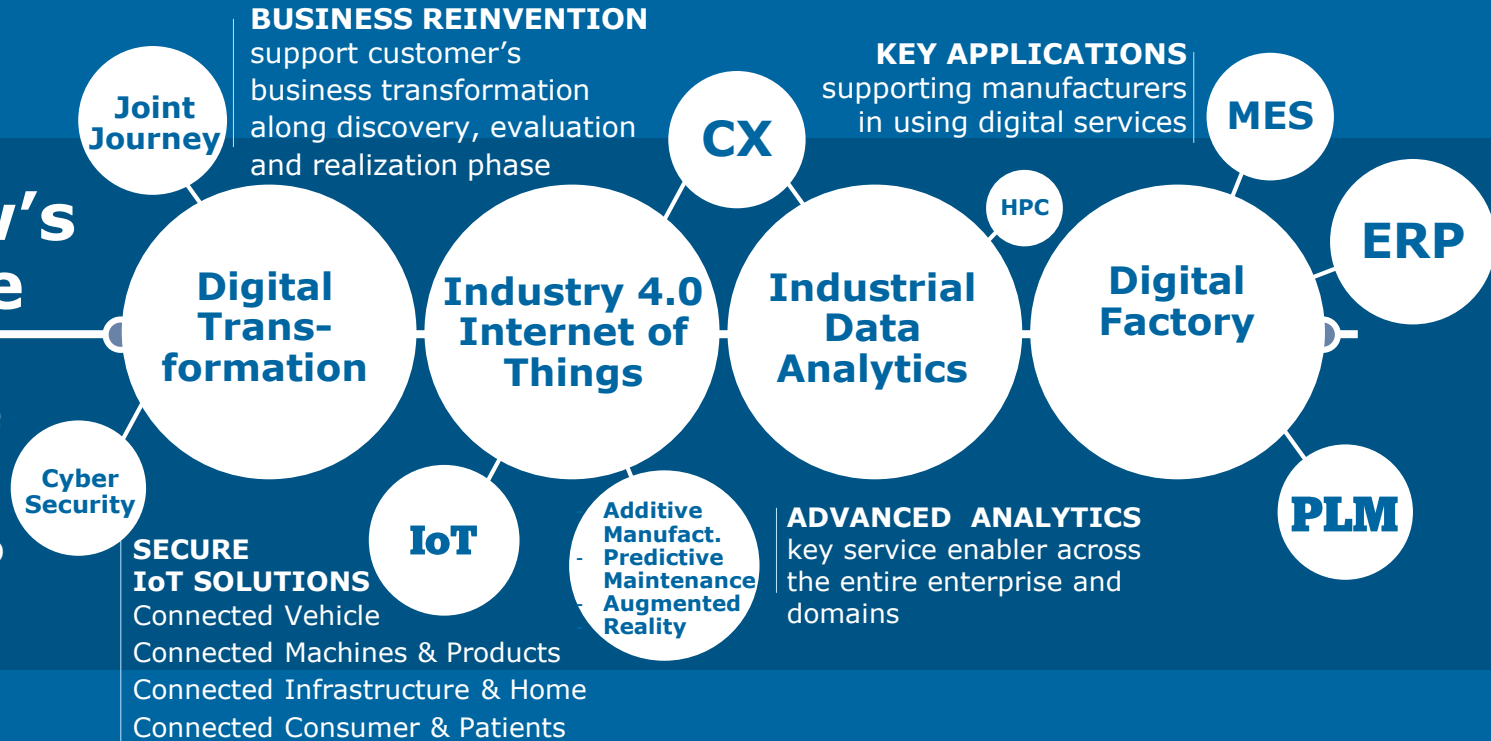
ex: *Cybersecurity for IT & OT (Sec. Assessment, Penetration Testing, Risk and Threatanalysis, Intrusion Detection System)*

The full portfolio is delivered out of Austria & CEE

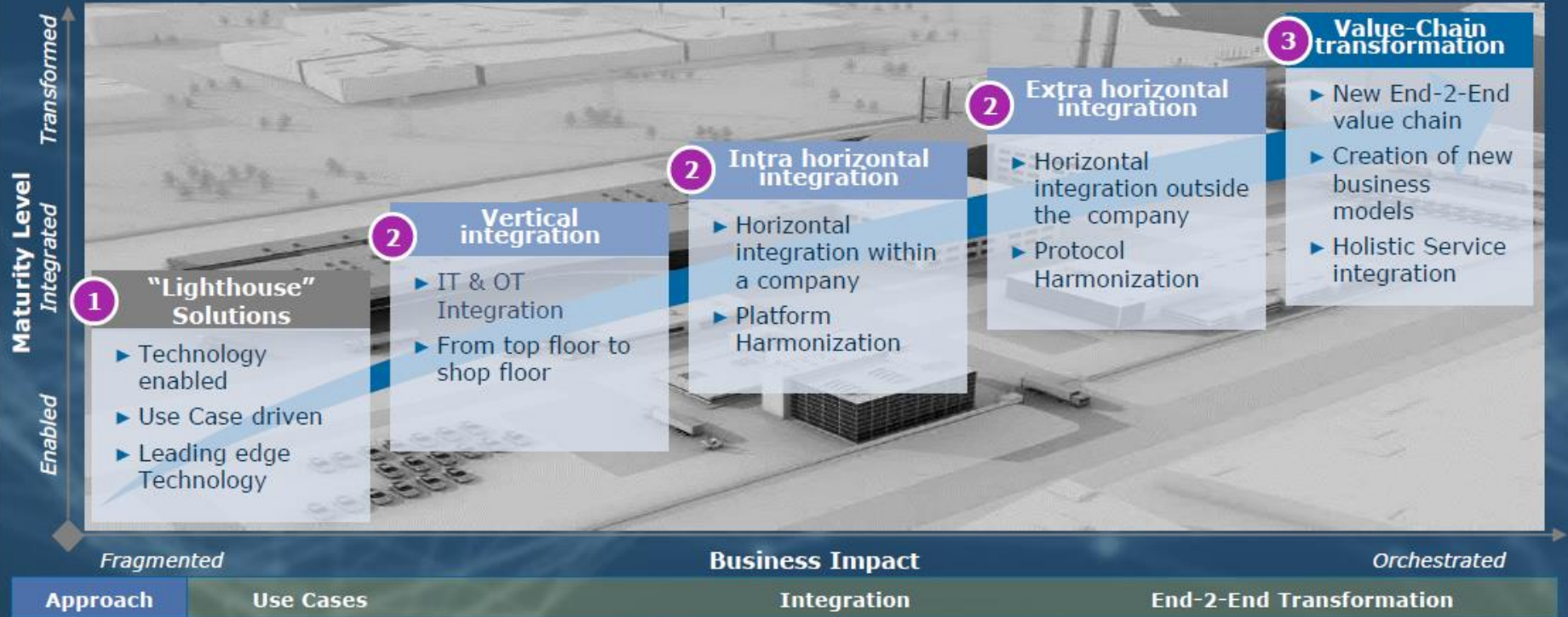
Industry proven, flexible, comprehensive

Tomorrow's Enterprise

Best in class manufacturers are able to use the potential of each domain as lever to unlock the full business potential of a Digital World



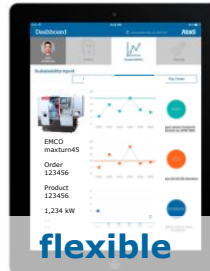
Think big, start small!



Source: Atos

Strategic Investment: Industrie 4.0 Pilot Factory in Vienna

Atos is the exclusive System-Integration-Partner of the TU Wien



We are your partner from idea creation through rapid prototyping, implementation, rollout and operation...

> 60 Use Cases



Pilot Factory



Center of Excellence
Industrie 4.0

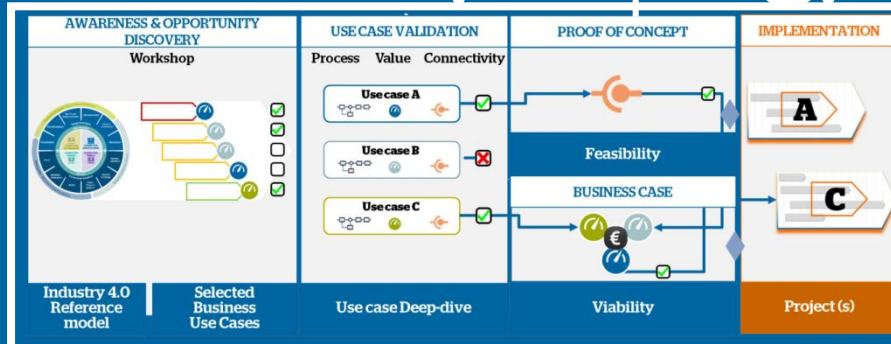


3

1

2

3



Q&A

Trusted partner for your **Digital Journey**

Atos